

# ↔ Fees and other costs

This document forms part of our Product Disclosure Statements



## did you know?

As an industry fund CareSuper charges fees only to cover costs, not to benefit shareholders.



For more information on CareSuper or super-related topics call the CareSuperLine on **1300 360 149**, email [admin@caresuper.com.au](mailto:admin@caresuper.com.au) or visit [caresuper.com.au](http://caresuper.com.au)

**CARE Super Pty Ltd** (Trustee)  
ABN 91 006 670 060 AFSL 235226  
**CARE Super** (Fund)  
ABN 98 172 275 725

### Disclaimer

The advice in this document is of a general nature. We have not taken into account your particular financial needs, circumstances and objectives. We recommend you read all the information available, assess your own financial situation and seek professional advice from a licensed or authorised financial adviser before deciding to make any decisions related to your super. While reasonable care has been taken as to the accuracy of this information, to the extent allowed by law, CareSuper accepts no liability for any loss, direct or indirect, resulting from reliance on the information contained in this document.

Dated 1 February 2017

This document shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of CareSuper as a whole. Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you.

You should read all the information about fees and costs because it is important to understand their impact on your investment. Taxes, insurance fees and other costs relating to insurance are set out in another part of this PDS.



Insurance costs are set out in detail in the [Insurance Guide](http://caresuper.com.au/PDS), available at [caresuper.com.au/PDS](http://caresuper.com.au/PDS) or, if you are a member of a corporate insurance arrangement (CIA), the [Insurance Guide](http://caresuper.com.au/PDS) applicable to your CIA provided to you or available on request. More information on tax and super can be found in our [Product Disclosure Statement](http://caresuper.com.au/PDS) and at [ato.gov.au](http://ato.gov.au).

Type of fee	Amount	How and when paid																																							
<b>Investment fee</b>	\$0	Not applicable, however indirect investment fees apply. Refer to 'Indirect Cost Ratio' on the following page for more information.																																							
<b>Administration fee</b>	\$78 per year (\$1.50 per week) + 0.15% – 0.20% <sup>1</sup> of your account balance per year (a cap of \$500 per year applies)	Calculated weekly or on full withdrawal. Calculated monthly or on full withdrawal. Fees are deducted monthly from your account, or on full withdrawal.																																							
<b>Buy-sell spread</b>	<table border="1"> <thead> <tr> <th>Investment option</th> <th>Buy</th> <th>Sell</th> </tr> </thead> <tbody> <tr> <td>Capital Guaranteed</td> <td>nil</td> <td>nil</td> </tr> <tr> <td>Capital Stable</td> <td>0.03%</td> <td>0.03%</td> </tr> <tr> <td>Conservative Balanced</td> <td>0.04%</td> <td>0.04%</td> </tr> <tr> <td><b>Balanced (MySuper)</b></td> <td><b>0.05%</b></td> <td><b>0.05%</b></td> </tr> <tr> <td>Sustainable Balanced</td> <td>0.09%</td> <td>0.09%</td> </tr> <tr> <td>Alternative Growth</td> <td>0.08%</td> <td>0.08%</td> </tr> <tr> <td>Growth</td> <td>0.06%</td> <td>0.06%</td> </tr> <tr> <td>Capital Secure</td> <td>nil</td> <td>nil</td> </tr> <tr> <td>Fixed Interest</td> <td>nil</td> <td>nil</td> </tr> <tr> <td>Direct Property</td> <td>0.45%</td> <td>0.45%</td> </tr> <tr> <td>Australian Shares</td> <td>0.06%</td> <td>0.06%</td> </tr> <tr> <td>Overseas Shares</td> <td>0.07%</td> <td>0.07%</td> </tr> </tbody> </table>	Investment option	Buy	Sell	Capital Guaranteed	nil	nil	Capital Stable	0.03%	0.03%	Conservative Balanced	0.04%	0.04%	<b>Balanced (MySuper)</b>	<b>0.05%</b>	<b>0.05%</b>	Sustainable Balanced	0.09%	0.09%	Alternative Growth	0.08%	0.08%	Growth	0.06%	0.06%	Capital Secure	nil	nil	Fixed Interest	nil	nil	Direct Property	0.45%	0.45%	Australian Shares	0.06%	0.06%	Overseas Shares	0.07%	0.07%	This fee is not applied directly to your account as a separate charge. It is reflected in the weekly unit prices. If you invest into or take money out of a Managed or Asset Class investment option, you will incur the buy or sell spread shown here.
Investment option	Buy	Sell																																							
Capital Guaranteed	nil	nil																																							
Capital Stable	0.03%	0.03%																																							
Conservative Balanced	0.04%	0.04%																																							
<b>Balanced (MySuper)</b>	<b>0.05%</b>	<b>0.05%</b>																																							
Sustainable Balanced	0.09%	0.09%																																							
Alternative Growth	0.08%	0.08%																																							
Growth	0.06%	0.06%																																							
Capital Secure	nil	nil																																							
Fixed Interest	nil	nil																																							
Direct Property	0.45%	0.45%																																							
Australian Shares	0.06%	0.06%																																							
Overseas Shares	0.07%	0.07%																																							
<b>Switching fee</b>	\$0	Not applicable, however buy and sell costs may apply when investing into or taking money out of the Managed or Asset Class investment options. Refer to 'Buy-sell spread' above for more information. Activity fees may apply if you switch investments within the Direct Investment option. Refer to the 'Additional explanation of fees and costs below.'																																							
<b>Exit fee</b>	\$40	Applies to all partial and full withdrawals out of the Fund, but not transfers from one CareSuper account to another CareSuper account (such as a pension account). This fee is deducted from your account or the withdrawal amount at the time of withdrawal.																																							

## Fees and other costs (continued)

### Fees table continued

Type of fee	Amount	How and when paid																																																				
<b>Advice fees</b> relating to all members investing in a particular MySuper product or investment option	\$0	Not applicable, however advice fees are included in the administration fee. Additional advice fees relating to more complex personal advice may apply to individual members. Refer to the 'Additional explanation of fees and costs'.																																																				
<b>Other fees and costs<sup>2</sup></b>																																																						
<b>Indirect cost ratio (ICR)<sup>3</sup></b>																																																						
<b>Investment costs for Managed or Asset Class options</b>	<table border="1"> <thead> <tr> <th>Investment option</th> <th>Base ICR</th> <th>Performance ICR</th> <th>ICR (total)</th> </tr> </thead> <tbody> <tr> <td>Capital Guaranteed</td> <td>0.35%</td> <td>0.00%</td> <td>0.35%</td> </tr> <tr> <td>Capital Stable</td> <td>0.39%</td> <td>0.06%</td> <td>0.45%</td> </tr> <tr> <td>Conservative Balanced</td> <td>0.44%</td> <td>0.07%</td> <td>0.51%</td> </tr> <tr> <td><b>Balanced (MySuper)</b></td> <td><b>0.58%</b></td> <td><b>0.20%</b></td> <td><b>0.78%</b></td> </tr> <tr> <td>Sustainable Balanced</td> <td>0.76%</td> <td>0.15%</td> <td>0.91%</td> </tr> <tr> <td>Alternative Growth</td> <td>0.58%</td> <td>0.17%</td> <td>0.75%</td> </tr> <tr> <td>Growth</td> <td>0.59%</td> <td>0.16%</td> <td>0.75%</td> </tr> <tr> <td>Capital Secure</td> <td>0.06%</td> <td>0.00%</td> <td>0.06%</td> </tr> <tr> <td>Fixed Interest</td> <td>0.21%</td> <td>0.00%</td> <td>0.21%</td> </tr> <tr> <td>Direct Property</td> <td>0.66%</td> <td>0.00%</td> <td>0.66%</td> </tr> <tr> <td>Australian Shares</td> <td>0.31%</td> <td>0.12%</td> <td>0.43%</td> </tr> <tr> <td>Overseas Shares</td> <td>0.55%</td> <td>0.05%</td> <td>0.60%</td> </tr> </tbody> </table>	Investment option	Base ICR	Performance ICR	ICR (total)	Capital Guaranteed	0.35%	0.00%	0.35%	Capital Stable	0.39%	0.06%	0.45%	Conservative Balanced	0.44%	0.07%	0.51%	<b>Balanced (MySuper)</b>	<b>0.58%</b>	<b>0.20%</b>	<b>0.78%</b>	Sustainable Balanced	0.76%	0.15%	0.91%	Alternative Growth	0.58%	0.17%	0.75%	Growth	0.59%	0.16%	0.75%	Capital Secure	0.06%	0.00%	0.06%	Fixed Interest	0.21%	0.00%	0.21%	Direct Property	0.66%	0.00%	0.66%	Australian Shares	0.31%	0.12%	0.43%	Overseas Shares	0.55%	0.05%	0.60%	These fees form part of the weekly unit price calculation and are not deducted directly from your account. Base ICRs are deducted proportionately over the year from unit prices. Performance ICRs are deducted from unit prices as relevant investment manager performance objectives are met.
Investment option	Base ICR	Performance ICR	ICR (total)																																																			
Capital Guaranteed	0.35%	0.00%	0.35%																																																			
Capital Stable	0.39%	0.06%	0.45%																																																			
Conservative Balanced	0.44%	0.07%	0.51%																																																			
<b>Balanced (MySuper)</b>	<b>0.58%</b>	<b>0.20%</b>	<b>0.78%</b>																																																			
Sustainable Balanced	0.76%	0.15%	0.91%																																																			
Alternative Growth	0.58%	0.17%	0.75%																																																			
Growth	0.59%	0.16%	0.75%																																																			
Capital Secure	0.06%	0.00%	0.06%																																																			
Fixed Interest	0.21%	0.00%	0.21%																																																			
Direct Property	0.66%	0.00%	0.66%																																																			
Australian Shares	0.31%	0.12%	0.43%																																																			
Overseas Shares	0.55%	0.05%	0.60%																																																			
<b>Investment costs applicable to exchange-traded funds (ETFs) and listed investment companies (LICs)</b>	0.07% – 1.77% p.a.	These fees are not deducted directly from your account and are reflected in the value of the ETF or LIC investment or its returns. This is an additional cost to members invested in the Direct Investment option, and is applicable to ETFs and LICs available via this investment option only. The fees paid will depend on the ETF(s) or LIC(s) selected by individual members.																																																				

<sup>1</sup> The percentage-based fee is reviewed at the end of each financial year and may change within the range shown.

<sup>2</sup> Other fees and costs, such as activity fees, advice fees for personal advice or insurance fees, may apply. Refer to the 'Additional explanation of fees and costs' on the following pages for further information.

<sup>3</sup> The indirect cost ratio is an estimate only and is based on estimated annual investment costs for the 2015/16 financial year.

 For an example of how fees and charges may affect your super, based on the Balanced option, see **Section 6 Fees and costs** in your PDS.

### Defined fees

#### Activity fees

A fee is an activity fee if:

- The fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
  - That is engaged in at the request, or with the consent, of a member, or
  - That relates to a member and is required by law, and
- Those costs are not otherwise charged as an administration fee, an investment fee, a buy-sell spread, a switching fee, an exit fee, an advice fee or an insurance fee.

#### Administration fees

An administration fee is a fee that relates to the administration or operation of the superannuation entity and includes costs incurred by the trustee of the entity that:

- Relate to the administration or operation of the entity, and
- Are not otherwise charged as an investment fee, a buy-sell spread, a switching fee, an exit fee, an activity fee, an advice fee or an insurance fee.

#### Advice fees

A fee is an advice fee if:

- The fee relates directly to costs incurred by the trustee of the superannuation entity because of provision of financial product advice to a member by:
  - A trustee of the entity, or
  - Another person acting as an employee of, or under an arrangement with, the trustee of the entity, and
- Those costs are not otherwise charged as an administration fee, an investment fee, a switching fee, an exit fee, an activity fee or an insurance fee.

#### Buy-sell spreads

A buy-sell spread is a fee to recover transaction costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity.

#### Exit fees

An exit fee is a fee to recover the costs of disposing of all or part of members' interests in the superannuation entity.

#### Indirect cost ratio

The indirect cost ratio (ICR), for an investment option offered by a superannuation entity,

is the ratio of the total of the indirect costs for the investment option, to the total average net assets of the superannuation entity attributed to the investment option.

Note: A dollar-based fee deducted directly from a member's account is not included in the indirect cost ratio.

#### Investment fees

An investment fee is a fee that relates to the investment of the assets of a superannuation entity and includes:

- Fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees), and
- Costs incurred by the trustee of the entity that:
  - Relate to the investment of the assets of the entity, and
  - Are not otherwise charged as an administration fee, a buy-sell spread, a switching fee, an exit fee, an activity fee, an advice fee or an insurance fee.

#### Switching fee

A switching fee is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one class of beneficial interest in the entity to another.

## Additional explanation of fees and costs

Type of fee	Amount	How and when paid														
<b>Activity fees</b>																
Family law splitting fee	\$40	Equally shared by both parties to the family law split. The fee is deducted from your account at the time a family law split is processed. An exit fee may also apply.														
Contribution splitting fee	\$0 if your spouse has a CareSuper account \$50 processing fee applies if your spouse does not have a CareSuper account	Fee is deducted at the time of the split (if applicable).														
Direct Investment option administration fee This fee is applicable to the Direct Investment option only.	\$25 per month	The fee is calculated and deducted from your account monthly on the last Friday of every month. It is payable monthly as long as your cash account is open, even if your cash account balance is zero.														
Tax calculation fee This is applicable to the Direct Investment option only.	\$150 This fee applies if you request that CareSuper calculates any tax adjustments you are owed when you sell listed securities held in the Direct Investment option and leave CareSuper before the end of financial year tax adjustment.	The fee is deducted from your account after we receive your request.														
Brokerage applicable to listed securities This is an additional cost to members invested in the Direct Investment option, and is applicable to trading in listed securities available via this investment option only.	<table border="1"> <thead> <tr> <th>Trade amount</th> <th>Brokerage fee*</th> </tr> </thead> <tbody> <tr> <td>\$0 – \$4167</td> <td>\$13.75</td> </tr> <tr> <td>\$4168 – \$10,000</td> <td>0.33%</td> </tr> <tr> <td>\$10,001 – \$30,000</td> <td>0.22%</td> </tr> <tr> <td>\$30,001 – \$50,000</td> <td>0.20%</td> </tr> <tr> <td>\$50,001 – \$100,000</td> <td>0.17%</td> </tr> <tr> <td>\$100,001 – \$10,000,000</td> <td>0.11%</td> </tr> </tbody> </table>	Trade amount	Brokerage fee*	\$0 – \$4167	\$13.75	\$4168 – \$10,000	0.33%	\$10,001 – \$30,000	0.22%	\$30,001 – \$50,000	0.20%	\$50,001 – \$100,000	0.17%	\$100,001 – \$10,000,000	0.11%	Brokerage is an additional fee paid at the time of trade. Brokerage will either be: <ul style="list-style-type: none"> <li>• Added to the cost on purchase, or</li> <li>• Deducted from the sale proceeds of each transaction.</li> </ul>
Trade amount	Brokerage fee*															
\$0 – \$4167	\$13.75															
\$4168 – \$10,000	0.33%															
\$10,001 – \$30,000	0.22%															
\$30,001 – \$50,000	0.20%															
\$50,001 – \$100,000	0.17%															
\$100,001 – \$10,000,000	0.11%															
Fee for breaking a term deposit prior to maturity This fee is only applicable to the Direct Investment option only.	Variable – see the explanation in the following column.	If you hold a term deposit in the Direct Investment option and you request to break it before it matures, the term deposit provider may charge a fee or reduce the interest you receive. Contact CareSuper to find out more about the specific fee or interest reduction that may be charged by a particular term deposit provider. <p>A request to break a term deposit before it matures is subject to the approval of the term deposit provider and the Term Deposit Terms and Conditions (available through Direct Investment Online). A notification period may be required, which combined with processing times, may result in a significant time before you can access your funds. Any request to break a term deposit before the agreed maturity date must be made directly to CareSuper in writing.</p> <p>You can find further information about breaking a term deposit before maturity in the <b>Investment Guide</b> available from <a href="http://caresuper.com.au/PDS">caresuper.com.au/PDS</a> and in the Term Deposit Terms and Conditions, available online through Direct Investment Online.</p>														

\* The brokerage fees have been rounded up to 2 decimal places in the above table.

### Indirect cost ratio

#### Investment costs for each Managed and Asset Class investment option

Investment costs for the Managed and Asset Class investment options include base and performance fees paid to investment managers and advisors, asset consulting fees, bank fees and custodian fees. The investment costs vary depending on the nature of the investment option. These investment costs

form the indirect cost ratio (ICR) of each option because they cover the indirect investment costs associated with the investment and management of the Fund's assets in an investment option. There are no investment fees deducted directly from member accounts. The ICRs include performance fees. Performance fees are additional payments made to investment managers whose fee is

partly linked to performance. They are paid when the investment performs above an agreed level and are paid on that percentage of the performance above the agreed level. CareSuper has a number of managers whose fee is partly aligned to their performance, predominantly in the Australian shares and Alternatives asset classes.

## ↔ Fees and other costs (continued)

### Indirect cost ratio (continued)

ICRs are taken into account in the weekly calculation of unit prices and are therefore reflected in the returns allocated to your account through changes in the unit prices. Refer to the **Investment Guide** at [caresuper.com.au/PDS](http://caresuper.com.au/PDS) for more information about unit pricing and the allocation of returns to member accounts. The amount of investment costs paid annually for each Managed or Asset Class investment option is calculated at 30 June and takes into account the costs that have accrued and/or been paid over the year ending on 30 June.

The ICR for each Managed or Asset Class investment option is shown above as an estimate only based on CareSuper's experience for the 2015/16 financial year.

Investment costs may change from time to time because of changes in performance and/or other fees from year to year.

### Investment costs for the Direct Investment option

Investment costs may apply to the ETFs and LICs offered in the Direct Investment option. These investment costs relate to indirect investment fees that are charged by the ETF or LIC issuer as an annual percentage for managing investments. These investment costs, where applicable, form the indirect cost ratio (ICR) of an ETF or LIC because they cover the indirect investment fees or costs associated with the investments and are not deducted directly from member accounts. The ICR shown for ETFs and LICs are estimates based on the experience for 2015/16 and may change from time to time because of changes in the ETF or LIC issuer's fees from year to year. To find out more, check the relevant product disclosure statement or other disclosure document available from the website of each ETF or LIC issuer.

➔ If you require general information about CareSuper's fees, please call the CareSuperLine on 1300 360 149.

### Buy-sell spreads

To ensure equity among all members, a buy-sell spread may apply on transactions affecting a member's account (including contributions, investment switches, fee deductions and withdrawals) depending on the investment option. The purpose of a buy-sell

spread is to ensure all transaction costs incurred in buying or selling assets are fairly allocated to those members who transact in a Managed or Asset Class investment option. This means that members who transact in these options incur the cost of buying and selling the corresponding assets.

The buy-sell spread is the difference between the purchase and sale price of a unit in a Managed or Asset Class investment option. The buy-sell spread cost is an additional cost that is not applied directly to your account, but is reflected in the unit price.

↔ For more information about unit pricing see the **Investment Guide** at [caresuper.com.au/PDS](http://caresuper.com.au/PDS).

### Insurance premiums

Insurance premiums are calculated weekly and deducted monthly from your account if applicable. Insurance premiums are deducted at the sell price of your investment option.

A portion of insurance premiums is contributed to CareSuper's General Reserve. The General Reserve is used to cover the administration of CareSuper's insurance.

↔ For information on insurance costs see the **Insurance Guide** available at [caresuper.com.au/PDS](http://caresuper.com.au/PDS) or, if you are a member of a Corporate Insurance Arrangement (CIA), the **Insurance Guide** applicable to your CIA provided to you or available on request.

### Taxes

Taxes may be deducted from your account in relation to contributions received and benefits paid. Contributions tax is deducted from employer contributions after the deduction of the administration fee and insurance premiums and prior to the allocation of returns. Contributions tax is deducted at the sell price of your investment option.

Tax deductions in respect of some fees and insurance premiums are passed on to members so as to effectively reduce the charges that members incur.

➔ For more information on tax refer to the **PDS** or go to [ato.gov.au](http://ato.gov.au).

### Additions or alterations to fees and charges

The Trustee has the power to alter, increase or introduce new charges at its discretion without

your consent. You will be advised of any material increase to charges at least 30 days before they are implemented.

Estimated indirect costs may vary from year to year depending on the experience of the Fund or its underlying investments.

CareSuper will review buy-sell spreads at least once every two years, and we reserve the right to change buy-sell spreads in the future.

### Financial planning

Financial advice is offered through CareSuper's relationship with Industry Fund Services Limited (IFS), and is provided by an authorisation under the Australian financial services licence of IFS, ABN 54 007 016 195, AFSL 232514.

CareSuper pays IFS an agreed amount for advice services each year, calculated in accordance with CareSuper's arrangement with IFS which takes into account the number of financial planners providing services and the nature of the services.

CareSuper members can receive information and advice on a range of super topics over the phone at no extra cost (the cost of this advice is included in CareSuper's administration fees and is not negotiable or rebateable). These topics include basic contribution strategies, insurance inside super and investment choice (excluding choices relating to individual investments available via the Direct Investment option).

**Additional advice fees may be paid to a financial adviser if a financial adviser is consulted.**

Should you wish to obtain personalised financial advice (relating to other more complex matters), advice can be provided by IFS on a fee-for-service basis and all fees are agreed with you prior to proceeding. You may choose to have the fee for super-related advice deducted from your account up to a maximum of \$1500 per year. You must have a minimum account balance of \$2000 in your CareSuper account following the deduction of an advice fee. Any additional service fees are only deducted following your authorisation.

For further information about the advice services provided by IFS and applicable fees, refer to the IFS Financial Services Guide. Any fee-for-service for personalised advice will be set out in a Statement of Advice.

↔ The information in this document forms part of the following CareSuper Product Disclosure Statements (PDS):

- Member Guide PDS dated 1 February 2017
- Corporate Insurance (CIA) PDS dated 1 February 2017

call 1300 360 149 visit [caresuper.com.au](http://caresuper.com.au)